



Commercial Analyst/Associate

REMOTE / COMMERCIAL ACTIVITIES / FULL-TIME

Verdagy (the “Company”) is creating a new class of very large-scale hydrogen electrolyzers that will help decarbonize some of the most difficult to abate sectors of our global economy. Our approach is to design large modular skid-mounted hydrogen electrolyzers that will be used to architect very large-scale hydrogen production plants.

Reporting to the Chief Commercial Officer (the “CCO”), the Commercial Analyst/Associate (the “Analyst”), will be responsible for providing support for various strategic initiatives and special projects across the spectrum of the Company’s business activities. The ability to work both independently, or in a team, is important.

The Analyst will demonstrate a passion for renewable energy and assist in a wide variety of activities. He or she will be expected to gather information from multiple sources and drive strategic and special projects for various opportunities and customers.

The ability to pursue independent research, analyze data and formulate supportable conclusions is critically important. Moreover, the Analyst will need to have effective communication skills, both written and oral, to ensure that the results of his or her work can be effectively conveyed to others. The Analyst will be involved in a wide variety of activities, including business development, marketing, communications, and project/corporate financial analyses to support the Company’s business and growth opportunities.

The Analyst will work closely with the Chief Commercial Officer to analyze new markets, report sales data and complete other projects and tasks as assigned. The Analyst will have the desire and mind set to operate as a contributor within a fast-paced and growing leader in the green hydrogen space.

ROLES & RESPONSIBILITIES

- Analyze and evaluate business opportunities
- Provide financial analysis support at the corporate and project levels
- Assist in the standardization of customer-facing presentations, proposals and other types of information
- Create, format and edit documents in MS Word, Excel, PowerPoint, Publisher and Adobe Acrobat
- Support with contract execution and new opportunity communications
- Provide strategy and sales marketing support for business development activities
- Work closely with the CCO on various projects and analyze and evaluate a variety of strategic business opportunities
- Develop and assist with analytical tools and analysis to support business development activities
- Research market trends and seek to develop assessments including implementation strategies and goals which will align with the Company’s broader goals
- Research federal and state green hydrogen incentive programs and assist in developing an ongoing process of tracking these programs

PRIOR EXPERIENCE & PROFESSIONAL QUALITIES

Must be passionate about the renewable energy business, hardworking and thrive in the fast pace of a rapidly growing company. In addition, the Analyst must possess:

- Bachelor's degree in Engineering, Environmental Sciences or Sustainability, Business, Finance, or a related field
- 0-3 years of analyst/associate level experience - amount and type of experience will determine level of position – from analyst up to associate
- Strong written/verbal communication skills
- Strong financial analysis skills
- Strong organizational skills, with an attention to detail
- Outstanding people skills
- Ability to manage multiple projects and tasks simultaneously
- Proven ability to quickly and accurately solve problems and develop value-added solutions
- Advanced proficiency in all Microsoft Office suite applications
- Basic understanding of engineering and/or renewable energy systems
- Basic understanding of corporate and project/structured finance

Personal Characteristics:

- Strong team orientation with enthusiastic attitude
- Highly energetic and results-driven, with a strong work ethic and a commitment to excellence
- Highly personable with strong communication and presentation skills
- Builds trust by demonstrating high ethical standards and personal integrity
- Analytical problem solver and creative thinker who generates new and different ideas
- Self-motivated, self-starter who can work independently when required
- Quick learner and highly intelligent
- Analytical problem solver who views obstacles as challenges
- Effectively execute the tasks assigned and seek direction/guidance as required

About Verdaggy

The Verdaggy team is a dedicated and innovative group of forward thinkers looking to dramatically change the hydrogen electrolyzer industry. Verdaggy is a spinoff of green chemistry pioneer Chemetry Corporation. Our years of experience in electrochemistry and plant operations and engineering have provided us an opportunity to rapidly commercialize our innovative and novel approach to hydrogen electrolysis. We are backed by an incredible group of financial investors, renewable energy developers and Fortune 100 corporations. Our investor/partners are leading companies in the petro-chemical, industrial chemicals, energy infrastructure and mining industries, all sharing an extraordinary desire to deeply decarbonize their businesses at very large scale. This is where Verdaggy's membrane-based, large aspect ratio cells, running at high current densities provides the scale solution needed for industrial decarbonization. Verdaggy operates offices, laboratory and pilot plant facilities in Moss Landing, California, to further commercialize this technology platform.



Employee Benefits, Flexibility & Ownership

VerdagY provides generous health/dental/vision/disability insurance benefits for our employees and their immediate family, as well as 401k with company match. We know flexibility is important, and we value and respect individual contribution whether it comes from work done at home, during odd hours, or at Moss Landing with teammates. Employee equity and ownership is our way to ensure everyone participates in the results and value creation of the company.

Diversity & Inclusion

We value everyone and are actively seeking diversity as we grow. We believe a diverse team of people with different perspectives and life experiences enriches the quality of our work and is fundamental to a positive, collaborative and inclusive culture.

Culture

We are building a people-centric culture where trust, respect and empowerment are built into every aspect of VerdagY and our way of working. If you want to do your best, most purpose-filled, meaningful work, come and join us – your contributions are needed now more than ever.

VerdagY is an Equal Opportunity Employer

NOTE: Due to the expected large volume of applicants, only viable candidates will be contacted.